



Port Cities

ANNUAL REPORT 2021



2021



AUG

Port Cities Japan reached
Silver Partner Status

2021 IN REVIEW

SEP

Port Cities opens in **France**



OCT

Odoo Experience 2021
& Odoo 15 Release



OCT

Port Cities wins **Best Odoo Partner APAC** award
for the **third time** at **Odoo Awards 2021**



NOV

Port Cities UK became a
Silver Partner



DEC

Port Cities is **Gold Odoo Partner** in
4 countries & **Silver Odoo Partner**
in **3 countries**.



2022



NEW PRODUCTS



POS Cloud

A product developed to support significantly higher volumes of POS sessions with high performance.

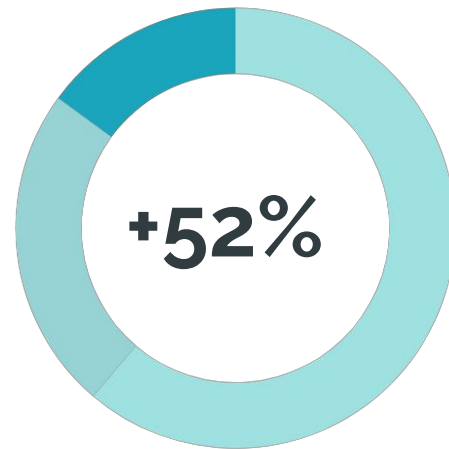


Mobile App & Website Development

For brands seeking digital growth, we assist in developing mobile apps using native & hybrid technology as well as modern, user- and mobile-friendly websites.

REVENUE GROWTH

Port Cities' 2021 Financial Highlights



2020/2021
Revenue Growth

Growth by Services

Implementation Services



+40%

Server



+167%

Support



+2192%

Other Services



+46 %

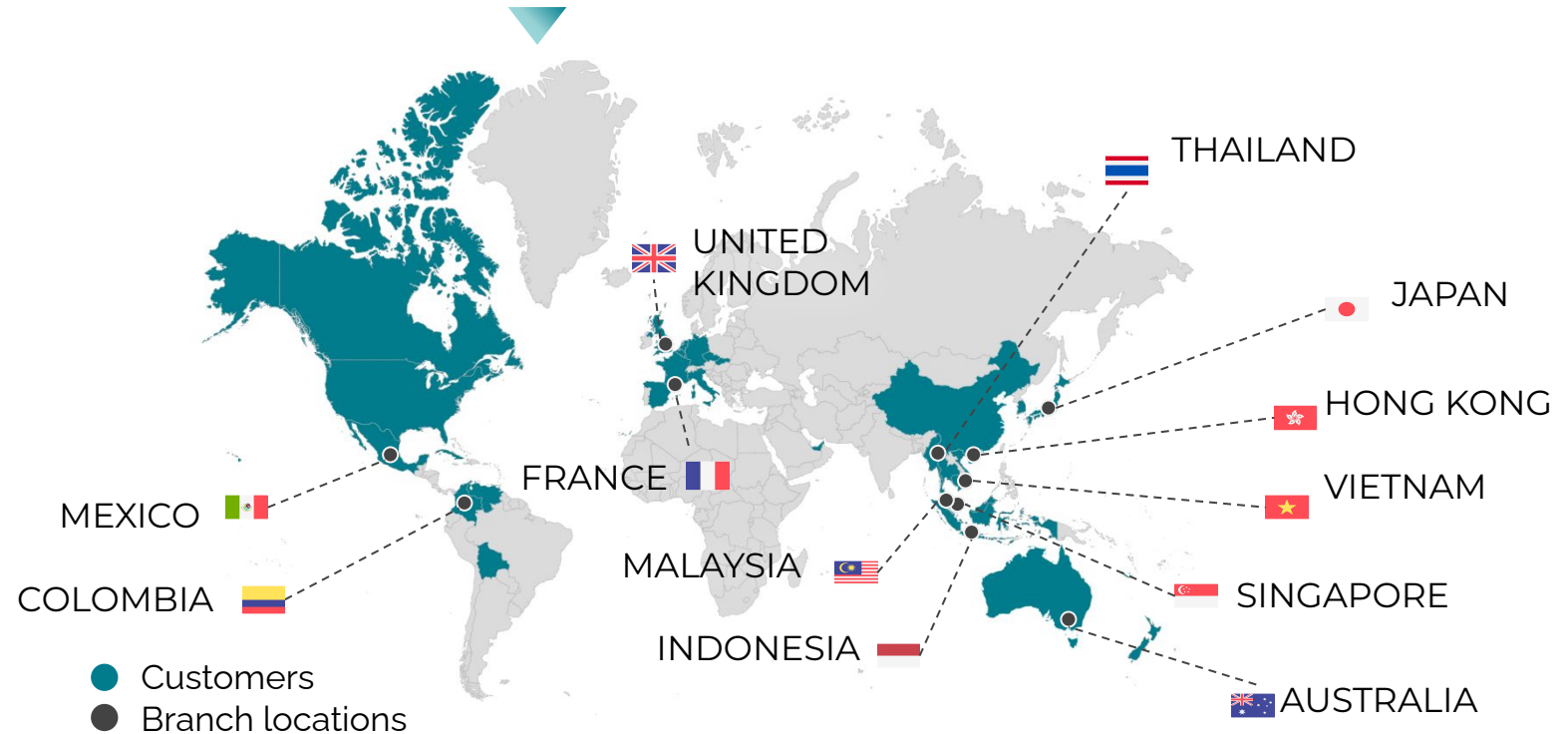
PORT CITIES NETWORK

Helping business grow since **1997**


170+
ODOO
PROFESSIONALS


500+
ODOO
IMPLEMENTATIONS


110+
IN-HOUSE
DEVELOPERS




**Centers of
Excellence**

3


**Consulting
Offices**

12


**Continents of
Operation**

4

GROWTH BY MARKETS

Port Cities' Market Highlights



Europe

350%

In 2021 Port Cities Group recorded a **52% increase** in revenue in 2021. We were also awarded the **best Odoo Partner in APAC** for the third year in a row.



Asia

49%

Our efforts were concentrated in Europe, Asia, Oceania, and the Americas. While we recorded the biggest revenue in Asia, the highest growth came from Europe thanks to the opening of the Port Cities France growth in Europe projects.



Oceania

15%

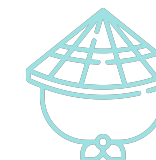
Japan

145 %



Vietnam

65%



Singapore

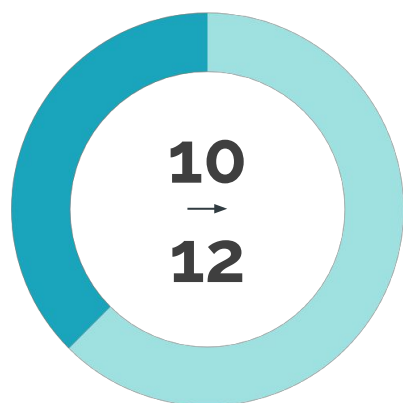
44%



COMPANY GROWTH

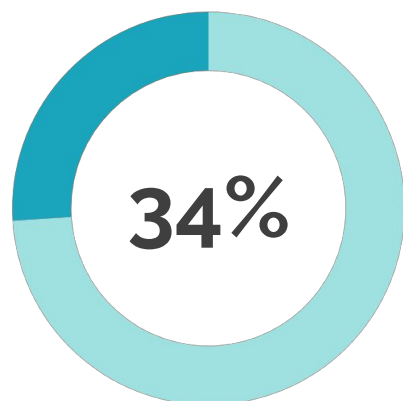
Operational Expansion and Diversity Growth

Port Cities now have an office in France as we further expanded into Europe. In 2021, we were also a gold partner in 4 countries (Indonesia, Vietnam, Malaysia, and Singapore) and Silver partners in 3 countries (Japan, the UK & Australia).



Number of new countries

Commercial
Offices



2020/2021

Staff
Growth



20+

NATIONALITIES

Our diverse team of experts from all over the world is ready to serve **clients in all continents.**

12+

LANGUAGES



OUR PROJECTS IN 2021

Highlights about the ERP projects we implemented in 2021



The majority of our clients are in:

Retail, Manufacturing, IT/Technology, Distribution



Number of
new projects

330



Total hours of
project implementation

105,246



Number of countries of
implementation

19



Projects over
\$100k

+83%



Projects over
\$50k

+54%

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